

# Tim Neale



After growing up in a small country town in Central Queensland and working on farms through school, Tim went on to study technology in Gatton. Soon after Tim took up a position with Queensland Primary Industries where he worked in extension agronomy for 7 years. During this time, Tim learnt about crops, pasture, soils, farming in general and the extension of information.

The next step in Tim's career was to start his own agricultural consultancy business. Although it was a daunting step after two weeks his first job came in and from that day Tim has never looked back.

He started his first company with his wife in 2002 and "after 17 years in business I am very pleased to look back at all we have achieved (as business is very much a team sport!)" Tim reflects. He started doing work with farm mapping and farm machinery advice which led to work on new technologies such as GPS systems for tractors. From there Tim obtained a large industry project looking into satellite

mapping of farms as well as other technologies such as yield monitoring and EM38 soil surveys.

They eventually sold the business, but they have started a new chapter in Tim's career starting a new company called Data Farming where he has presented at 50 events both in Australia and overseas.

In 2018 Tim was very humbled to receive the Rural Consultant of the Year. Tim said it was great to be recognised by his peers.



*"Ag consulting has enabled me to travel the world, work with incredible people, and given me the freedom to do the things I want to do."*

## Data Management

The Role	Prerequisites	Skills Needed	Salary Guide	Training options	Resources needed	Next career step
<p><b>Provide Advice:</b></p> <ul style="list-style-type: none"> <li>• New Technology</li> <li>• Software</li> <li>• Precision Agriculture</li> </ul> <p>Software Development</p> <p>Other Agricultural Advice</p> <p>Travel Australia and overseas</p> <p>Attend conferences and events</p>	<p>Ability to work with others</p> <p>Collaboration</p> <p>Have a “can do” attitude</p> <p>Have studied a Diploma or Degree</p>	<p>Have an enquiring mind</p> <p>Willingness to continually develop</p> <p>Problem solving</p>	<p>\$54,000 - \$184, 000</p> <p>Depends on size of enterprise, level, or if self employed</p> <p>(indeed.com)</p>	<p>Diploma in Agriculture or Science</p> <p>Degree in Agriculture or Science</p> <p>Nuffield Scholarship</p>	<p>Car licence and transport a must (preferably 4x4)</p> <p>Phone &amp; computer (if you are running your own company)</p>	<p>Develop current enterprise that you work for</p> <p>Move to a larger company</p> <p>Start your own company</p> <p>Move into a different field of expertise</p>